

VERMONT ECONOMIC DEVELOPMENT AUTHORITY

ALCO COMMITTEE

Minutes

July 26, 2024

A meeting of the Members of the Vermont Economic Development Authority's Asset Liability Committee (ALCO) and VEDA Management convened at VEDA's Montpelier office on July 26, 2024 beginning at 8:45 a.m. Those Members of the Committee present:

T. Gallagher, Chair; C. Carpenter; J. Goldstein (designee for L. Kurrle) and S. Voigt. Also present in VEDA's Montpelier office: T. Foster, Board Member. Those Members present represented a quorum. Staff Members present: C. Polhemus, Chief Executive Officer; P. Samson, Chief Lending Officer; T. Richardson, Chief Financial Officer; R. Grzankowski, Chief Operating Officer; C. Houchens, Director of Human Resources and Compliance and A. Wright, Executive Assistant and Facilities Manager.

Minutes of June 28, 2024

On a motion by S. Voigt, seconded by J. Goldstein, the Minutes of the June 28, 2024 ALCO meeting were approved by those Members of the Committee present by a vote of 3 to 0 with the Chair abstaining.

Proposed FY2025 Budget Review

T. Richardson provided Members with the proposed final FY2025 budget, noting the increase in staff expenses due to cost of living adjustments, estimated 10% health insurance premium increase, and the new payroll tax. T. Richardson noted FY2024 ended well with many targets met, and the final draw of SSBCI funds being received in July 2024. Due to the current environment, the FY2025 budget reflects an anticipated slower loan volume than FY2024. Upon the consensus of the Committee, T. Gallagher indicated the proposed FY2025 budget is appropriate and reasonable and shall be recommended to the full Board of Directors for approval.

Board Financial Summary

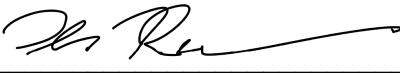
T. Richardson presented the Members with the Board Financial Summary for the period ending June 30, 2024 noting an operating loss, although favorable to budget, primarily due to net interest income continuing below budget. Discussion ensued regarding retention rate, financial strength of the Authority, and the possible role VEDA could assist with non-dilutive funding for early-stage companies that are not ready for traditional bank financing.

Other Business

There being no other business to properly come before the Committee, on a motion by S. Voigt, seconded by J. Goldstein, the meeting adjourned at 9:06 a.m.

ATTEST:

Asset Liability Committee

By: 

Thaddeus G. Richardson, Chief Financial Officer

Video transcripts of all meetings will be made available here -
<https://www.youtube.com/@VEDAMeetingArchive>