

### **VERMONT 504 CORPORATION**

# 58 E. State Street, Suite 5 Montpelier, VT 05602-3044

(802) 828-5627/ Fax: (802) 828-5474 Website www.veda.org

APPLICATION FOR SBA 504 FINANCING

11/17/09

### **SECTION 1: BUSINESS INFORMATION**

| Business Name:                      |                        |                   |                     |                          |                           |  |
|-------------------------------------|------------------------|-------------------|---------------------|--------------------------|---------------------------|--|
| Business Address:                   |                        |                   |                     |                          |                           |  |
| Business Telephone:                 | Fax:                   |                   | Web                 | Website:                 |                           |  |
| Federal Tax I.D. No.:               | NAI                    | CS Code (if know  | /n):                | Year Business Establish  | ned:                      |  |
| Form of Organization: LLC           | Proprietorship         | ☐ Partnership     | ☐ Corporation       | ☐ Subchapter S Corp.     | Other                     |  |
| DUNS No                             | F                      | -mail Address:    |                     |                          |                           |  |
| SECTION 2: OWNERSHIP                |                        |                   |                     |                          |                           |  |
| Name:                               |                        | Title:            |                     | Ow                       | mership %:                |  |
| Address:                            | No. 19                 |                   |                     | Telephone:               |                           |  |
| DOB:                                |                        |                   |                     |                          |                           |  |
| Name:                               |                        |                   |                     |                          |                           |  |
| Address:                            |                        |                   |                     |                          |                           |  |
| DOB:                                |                        |                   |                     |                          |                           |  |
| Purpose                             |                        | ount (S)          | -22                 |                          |                           |  |
| Purpose                             | Am                     | ount (S)          |                     |                          |                           |  |
| Land                                | \$                     |                   |                     |                          |                           |  |
| Purchase Building                   | \$                     |                   | -                   |                          |                           |  |
| New Construction or Renovation      |                        |                   |                     |                          |                           |  |
| Construction Contingency            | \$                     |                   |                     |                          |                           |  |
| Machinery / Equipment               | \$                     |                   |                     |                          |                           |  |
| Furniture / Fixtures                | \$                     |                   | Na Section          |                          |                           |  |
| Other Costs (please list)           |                        |                   |                     |                          |                           |  |
|                                     |                        |                   |                     |                          |                           |  |
|                                     |                        |                   |                     |                          |                           |  |
| Total Project Cost                  | \$                     |                   |                     |                          |                           |  |
| where will the Project be located?  |                        |                   | If this is a real e | state or equipment purch | ase, or new construction, |  |
| What percentage of the Project real | l estate does/will you | r business occupy | ?%                  |                          |                           |  |
| Is a bank currently considering you | ır Project? 🔲 Yes      | ☐ No Name         | e of Bank:          |                          |                           |  |
| Branch:                             | Contact Person:        |                   |                     | Phone Number             |                           |  |
| Amount and source of your Project   | equity injection:      |                   |                     |                          |                           |  |

| SECTION 4: GENERAL INFORMATION   |
|--|
| Is this business a co-borrower or guarantor for any other business or individual?   Yes   No   |
| If yes, describe:  |
| Is this business or any principal stockholder or affiliate a party to any claim or lawsuit?   Yes No If yes, attach details.   |
| Has this business or any principal stockholder or affiliate ever filed for protection under the bankruptcy laws?   Yes   |
| Does the business owe any taxes for prior years?  Yes No If yes, attach details.   |
| Does any Principal of this business have a 20% or greater ownership interest in any other business?   Yes No If yes, attach details.   |
| SECTION 5: EMPLOYMENT INFORMATION  |
| At Present:  |
| Current number of Full-Time Employees (or Full-Time Equivalents), including Principals: Hourly + Salaried = Total  |
| Please describe any benefits provided:   |
|  |
| Average Hourly Wage (Without Benefits): Average Salary (Without Benefits):   |
| Estimated Cost of Benefits as a percent of Wages/Salary: % of Wages: % of Salary:  |
| Within Two Years:  |
| Anticipated number of Full-Time Employees (or Full-Time Equivalents), including Principals: Hourly + Salaried = Total  |
| Anticipated new benefits provided:   |
| Average Hourly Wage (Without Benefits): Average Salary (Without Benefits):   |
| Estimated Cost of Benefits as a percent of Wages/Salary: % of Wages: % of Salary:  |
| L'We, the undersigned, affirm that all statements made and information provided on this Application, including any attachments or exhibits hereto or provided at a later date are accurate and complete. I/We also agree to notify Vermont 504 Corporation ("Lender") of any material changes in the information shown on this sheet or the accompanying documents. The Lender is hereby authorized to gather and release credit information about me/us and to respond to credit inquiries about my/our accounts as deemed necessary for any purpose related to my/our transaction with Lender. I/We understand that all application information will remain the property of the Lender. I/We certify that financing cannot be obtained from conventional credit sources, without Lender involvement. I/We understand that the Lender's lending decision may be a matter of public record, and that all loan approvals will be in writing and subject to the terms and conditions set forth in the Loan Authorization issued by the U.S. Small Business Administration. |
| Signature Datc  Printed Name   |
| Signature Date   |



### INFORMATION CHECKLIST

| For all businesses, please provide the following:  |
|--|
| Business tax returns for the last two years. These should be complete federal returns.                                     |
| Current interim income statement and balance sheet for this year-to-date.  |
| ☐ If the business routinely has A/R and or A/P, provide A/R and A/P Aging Schedules.                                       |
| Schedule of Business Liabilities (See Attachment).   |
| ☐ When appropriate, a projected income statement for the following two years, with assumptions.                            |
| For new businesses (owned and/or operated less than 2 years), please provide the following:                                |
| A projected income statement for the following two years, with assumptions.  |
| Cash flow projections for at least one year.   |
| For all persons owning 20% or more of the business, please provide the following:  |
| Individual tax returns for the last year.  |
| If 20% or more owner of other business(es), provide 2 years tax returns for all businesses.                                |
| Personal Financial Statement (See Attachment, or provide an existing statement current within 60 days).                    |
| Resume, Curriculum Vitae, or narrative of education/experience.  |
| The following information/documentation, as it relates to your Project, may be required. If available now, please provide: |
| Cost documentation, such as Purchase and Sales Agreement, construction estimates, equipment invoices                       |
| Lease Agreement(s)   |
| Real Estate Appraisal  |
| Environmental Site Assessment  |
| Franchise Agreement  |
| Financing Commitment Letter(s)   |
| Partnership Agreement / Articles of Incorporation  |

After submitting this application a VT 504 Loan Officer will contact you to discuss your Project further. In most circumstances, we will be able to provide you with a determination of eligibility within 1 business day. Please be advised that the document list above covers most situations but additional documentation may be requested of you.



# Business Debt Schedule

Business / Borrower Name(s): \_\_

| Please list all debts (including loans and lease payments) now owed by the business as well as debts that you expect the business to incur within the next 12 months (other than the 504 loan). | ns and lease p:<br>. \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | ayments) now owe<br>e | ed by the busine   | ss as well as d | cbrs that you ( | expect the bus | siness to incur within | the next 12 |
|---|--|-----------------------|--------------------|-----------------|-----------------|----------------|------------------------|-------------|
| Creditor Name/Address   | Original<br>Date   | Original<br>Amount    | Present<br>Balance | Interest        | Maturity        | Mo.<br>Payment | Collateral             | Current     |
|   |  |                       |                    |                 |                 |                |                        | N D A D     |
|   |  |                       |                    |                 |                 |                |                        | N N         |
|   |  |                       |                    |                 |                 |                |                        | N D A D     |
|   |  |                       |                    |                 |                 |                |                        | N D X D     |
|   |  |                       |                    |                 |                 |                |                        | N           |
|   |  |                       |                    |                 |                 |                |                        | OY ON       |
|   |  |                       |                    |                 |                 |                |                        | N           |

|                            | Date |
|----------------------------|------|
|                            |      |
|                            | Date |
|                            |      |
| Signature of Applicant(s): |      |



OMB APPROVAL NO.: 3245-0188 EXPIRATION DATE: 01/31/2018

## PERSONAL FINANCIAL STATEMENT 7(a) / 504 LOANS AND SURETY BONDS

|  | U.S. | SMALL | <b>BUSINESS A</b> | DMINISTRATION |
|--|------|-------|-------------------|---------------|
|--|------|-------|-------------------|---------------|

| As | of |  |
|----|----|--|
|    |    |  |

SBA uses the information required by this Form 413 as one of a number of data sources in analyzing the repayment ability and creditworthiness of an application for an SBA guaranteed 7(a) or 504 loan or a guaranteed surety.

Complete this form for: (1) each proprietor; (2) general partner; (3) managing member of a limited liability company (LLC); (4) each owner of 20% or more of the equity of the Applicant (including the assets of the owner's spouse and any minor children); and (5) any person providing a guaranty on the loan

### Return completed form to:

For 7(a) loans: the lender processing the application for SBA guaranty

For 504 loans: the Certified Development Company (CDC) processing the application for SBA guaranty For Surety Bonds: the Surety Company or Agent processing the application for surety bond guaranty

| Name  |  | Business Phone   |              |
|---|--|--|--------------|
| Home Address  |  | Home Phone   |              |
| City, State, & Zip Code   |  |  |              |
| Business Name of Applicant  |  |  |              |
| ASSETS  | (Omit Cents)                           | LIABILITIES  | (Omit Cents) |
| Cash on Hand & in banks   | \$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$ | Accounts Payable   | \$           |
| Section 1. Source of Income.  |  | Contingent Liabilities                                     |              |
| Salary  Net Investment Income  Real Estate Income  Other Income (Describe below)* | \$<br>.\$                              | Legal Claims & Judgments  Provision for Federal Income Tax | \$<br>\$     |
| Description of Other Income in Section 1.   |  |  |              |

\*Alimony or child support payments should not be disclosed in "Other Income" unless it is desired to have such payments counted toward total income.

| Section 2. Notes Payal  | ble to I | Banks ar           | nd Others. (U       | se attachments i   | f necessary. Each  | attachment mu        | st be identifie   | d as part of this    | statement and signed.)           |  |
|---|----------|--------------------|---------------------|--------------------|--------------------|----------------------|-------------------|----------------------|----------------------------------|--|
| Names and Addr<br>Noteholder  |          | of                 | Original<br>Balance | Current<br>Balance | Payment<br>Amount  | Frequ<br>(month      |                   |                      | red or Endorsed<br>of Collateral |  |
|   |          |                    |                     |                    |                    |                      |                   |                      |                                  |  |
|   |          |                    |                     |                    |                    |                      |                   |                      |                                  |  |
|   |          |                    |                     |                    |                    |                      |                   |                      |                                  |  |
| Section 3. Stocks and   | d Bond   | <b>ls.</b> (Use at | tachments if nec    | essary. Each at    | tachment must be   | identified as pa     | art of this state | ement and signe      | d.)                              |  |
| Number of Shares  | N        | ame of S           | Securities          | Cost               |                    | t Value<br>/Exchange |                   | ite of<br>n/Exchange | Total Value                      |  |
|   |          |                    |                     |                    |                    |                      |                   |                      |                                  |  |
|   |          |                    |                     |                    |                    |                      |                   |                      |                                  |  |
| Oneting 4 Book Entertain  | 0        | <b>.</b>           |                     |                    |                    |                      |                   |                      |                                  |  |
| Section 4. Real Estate and signed.)   | Owne     | <b>d.</b> (List ea | ach parcel separa   | ately. Use attach  | nment if necessary | . Each attachr       | nent must be      | identified as a pa   | art of this statement            |  |
|   |          |                    | Property            | Α                  | ı                  | Property B           |                   |                      | Property C                       |  |
| Type of Real Estate (e.,<br>Primary Residence, Oth<br>Residence, Rental Prop<br>Land, etc.) | ner      |                    |                     |                    |                    |                      |                   |                      |                                  |  |
| Address   |          |                    |                     |                    |                    |                      |                   |                      |                                  |  |
| Date Purchased  |          |                    |                     |                    |                    |                      |                   |                      |                                  |  |
| Original Cost   |          |                    |                     |                    |                    |                      |                   |                      |                                  |  |
| Present Market Value  |          |                    |                     |                    |                    |                      |                   |                      |                                  |  |
| Name & Address of<br>Mortgage Holder  |          |                    |                     |                    |                    |                      |                   |                      |                                  |  |
| Mortgage Account Number   |          |                    |                     |                    |                    |                      |                   |                      |                                  |  |
| Mortgage Balance  |          |                    |                     |                    |                    |                      |                   |                      |                                  |  |
| Amount of Payment per Month/Year  | ٢        |                    |                     |                    |                    |                      |                   |                      |                                  |  |
| Status of Mortgage  |          |                    |                     |                    |                    |                      |                   |                      |                                  |  |
| Section 5. Other Pers<br>holder, amount of lien, t  |          |                    |                     |                    |                    |                      | s security, s     | state name an        | d address of lien                |  |
|   |          |                    |                     |                    |                    |                      |                   |                      |                                  |  |
| Section 6. Unpaid Tallien attaches.)  | axes.    | (Describ           | e in detail as      | to type, to w      | hom payable, v     | when due, a          | mount, and        | d to what pro        | perty, if any, a tax             |  |
|   |          |                    |                     |                    |                    |                      |                   |                      |                                  |  |
| Section 7. Other Lial   | bilities | . (Desc            | cribe in detail     | .)                 |                    |                      |                   |                      |                                  |  |
|   |          |                    |                     |                    |                    |                      |                   |                      |                                  |  |

| <b>Section 8. Life Insurance Held.</b> (Give face amount and cash Beneficiaries.) | h surrender value of policies – name of insurance company and  |
|---|--|
|   |  |
|   |  |
|   |  |
|   |  |
| I authorize the SBA/Lender/Surety Company to make inquiries a                     | as necessary to verify the accuracy of the statements made and to  |
| determine my creditworthiness.  |  |
| <b><u>CERTIFICATION</u></b> : (to be completed by each person submitting          | the information requested on this form)  |
|   | on that all information on this form and any additional supporting   |
|   | best of my knowledge. I understand that SBA or its participating anies will rely on this information when making decisions regarding an  |
| · · · · · · · · · · · · · · · · · · ·   | ve read the attached statements required by law and executive order.   |
| Signatura   | Date   |
| Signature   | Date   |
| Print Name  | Social Security No.  |
|   |  |
| Signature   | Date   |
| Print Name  | Social Security No.  |
|   | , <u></u>  |
| NOTICE TO LOAN AND SURETY BOND APPLICANTS: CRIM                                   | MINAL PENALITIES AND ADMINISTRATIVE REMEDIES FOR   |
| FALSE STATEMENTS:   |  |
| Knowingly making a false statement on this form is a violation of                 | of Federal law and could result in criminal prosecution, significant civil   |
| penalties, and a denial of your loan or surety bond application. A                | A false statement is punishable under 18 U.S.C. §§ 1001 and 3571 by  |
| ·   | \$250,000; under 15 U.S.C. § 645 by imprisonment of not more than ed to a Federally-insured institution, a false statement is punishable |
|   | y years and/or a fine of not more than \$1,000,000. Additionally, false  |
|   | r the False Claims Act, 31 U.S.C. § 3729, and other administrative   |
| remedies including suspension and debarment.                                      |  |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |

The estimated average burden hours for the completion of this form is 1.5 hours per response. If you have questions or comments concerning this estimate or any other aspect of this information, please contact Chief, Administrative Branch, U.S. Small Business Administration, Washington, D.C. 20416, and Clearance officer, paper Reduction Project (3245-0188), Office of Management and Budget, Washington, D.C. 20503. PLEASE DO NOT SEND FORMS TO OMB.

PLEASE NOTE:

### PLEASE READ, DETACH, AND RETAIN FOR YOUR RECORDS

STATEMENTS REQUIRED BY LAW AND EXECUTIVE ORDER

SBA is required to withhold or limit financial assistance, to impose special conditions on approved loans, to provide special notices to applicants or borrowers and to require special reports and data from borrowers in order to comply with legislation passed by the Congress and Executive Orders issued by the President and by the provisions of various interagency agreements. SBA has issued regulations and procedures that implement these laws and executive orders. These are contained in Parts 112, 113, and 117 of Title 13 of the Code of Federal Regulations and in Standard Operating Procedures.

### Privacy Act (5 U.S.C. 552a)

Any person can request to see or get copies of any personal information that SBA has in his or her file when that file is retrieved by individual identifiers such as name or social security numbers. Requests for information about another party may be denied unless SBA has the written permission of the individual to release the information to the requestor or unless the information is subject to disclosure under the Freedom of Information Act.

Under the provisions of the Privacy Act, you are not required to provide your social security number. Failure to provide your social security number may not affect any right, benefit or privilege to which you are entitled. Disclosures of name and other personal identifiers are, however, required for a benefit, as SBA requires an individual seeking assistance from SBA to provide it with sufficient information for it to make a character determination. In determining whether an individual is of good character, SBA considers the person's integrity, candor, and disposition toward criminal actions. Additionally, SBA is specifically authorized to verify your criminal history, or lack thereof, pursuant to section 7(a)(1)(B), 15 USC Section 636(a)(1)(B) of the Small Business Act ( the Act). Further, for all forms of assistance, SBA is authorized to make all investigations necessary to ensure that a person has not engaged in acts that violate or will violate the Act or the Small Business Investment Act, 15 USC Sections 634(b)(11) and 687(b)(a), respectively. For these purposes, you are asked to voluntarily provide your social security number to assist SBA in making a character determination and to distinguish you from other individuals with the same or similar name or other personal identifier.

The Privacy Act authorizes SBA to make certain "routine uses" of information protected by that Act. One such routine use is the disclosure of information maintained in SBA's investigative files system of records when this information indicates a violation or potential violation of law, whether civil, criminal, or administrative in nature. Specifically, SBA may refer the information to the appropriate agency, whether Federal, State, local or foreign, charged with responsibility for, or otherwise involved in investigation, prosecution, enforcement or prevention of such violations. Another routine use is disclosure to other Federal agencies conducting background checks; only to the extent the information is relevant to the requesting agencies' function. See, 74 F.R. 14890 (2009), and as amended from time to time for additional background and other routine uses.

Right to Financial Privacy Act of 1978 (12 U.S.C. 3401) -- This is notice to you as required by the Right to Financial Privacy Act of 1978, of SBA's access rights to financial records held by financial institutions that are or have been doing business with you or your business, including any financial institutions participating in a loan or loan guaranty. The law provides that SBA shall have a right of access to your financial records in connection with its consideration or administration of assistance to you in the form of a Government guaranteed loan. SBA is required to provide a certificate of its compliance with the Act to a financial institution in connection with its first request for access to your financial records, after which no further certification is required for subsequent accesses. The law also provides that SBA's access rights continue for the term of any approved loan guaranty agreement. No further notice to you of SBA's access rights is required during the term of any such agreement. The law also authorizes SBA to transfer to another Government authority any financial records included in a application for a loan, or concerning an approved loan or loan guarantee, as necessary to process, service or foreclose on a loan guaranty or collect on a defaulted loan guaranty.

### Freedom of Information Act (5 U.S.C. 552)

This law provides, with some exceptions, that SBA must supply information reflected in agency files and records to a person requesting it. Information about approved loans that will be automatically released includes, among other things, statistics on our loan programs (individual borrowers are not identified in the statistics) and other information such as the names of the borrowers (and their officers, directors, stockholders or partners), the collateral pledged to secure the loan, the amount of the loan, its purpose in general terms and the maturity. Proprietary data on a borrower would not routinely be made available to third parties. All requests under this Act are to be addressed to the nearest SBA office and be identified as a Freedom of Information request.

Flood Disaster Protection Act (42 U.S.C. 4011) -- Regulations have been issued by the Federal Insurance Administration (FIA) and by SBA implementing this Act and its amendments. These regulations prohibit SBA from making certain loans in an FIA designated floodplain unless Federal Flood insurance is purchased as a condition of the loan. Failure to maintain the required level of flood insurance makes the applicant ineligible for any financial assistance from SBA, including disaster assistance.

Executive Orders -- Floodplain Management and Wetland Protection (42 F.R. 26951 and 42 F.R. 26961) – SBA discourages settlement in or development of a floodplain or a wetland. This statement is to notify all SBA loan applicants that such actions are hazardous to both life and property and should be avoided. The additional cost of flood preventive construction must be considered in addition to the possible loss of all assets and investments due to a future flood.

Occupational Safety and Health Act (15 U.S.C. 651 et seq.) -- This legislation authorizes the Occupational Safety and Health Administration in the Department of Labor to require businesses to modify facilities and procedures to protect employees or pay penalty fees. Businesses can be forced to cease operations or be prevented from starting operations in a new facility. Therefore, SBA may require additional information from an applicant to determine whether the business will be in compliance with OSHA regulations and allowed to operate its facility after the loan is approved and disbursed. Signing this form as an applicant is certification that the OSHA requirements that apply to the applicant business have been determined and that the applicant, to the best of its knowledge, is in compliance. Furthermore, applicant certifies that it will remain in compliance during the life of the loan.

**Civil Rights Legislation** -- All businesses receiving SBA financial assistance must agree not to discriminate in any business practice, including employment practices and services to the public on the basis of categories cited in 13 C.F.R., Parts 112, 113, and 117 of SBA Regulations. This includes making their goods and services available to handicapped clients or customers. All business borrowers will be required to display the "Equal Employment Opportunity Poster" prescribed by SBA.

**Equal Credit Opportunity Act (15 U.S.C. 1691)** -- The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status or age (provided the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program, or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act.

Executive Order 11738 -- Environmental Protection (38 F.R. 251621) -- The Executive Order charges SBA with administering its loan programs in a manner that will result in effective enforcement of the Clean Air Act, the Federal Water Pollution Act and other environment protection legislation.

Debt Collection Act of 1982, Deficit Reduction Act of 1984 (31 U.S.C. 3701 et seq. and other titles) -- These laws require SBA to collect aggressively any loan payments which become delinquent. SBA must obtain your taxpayer identification number when you apply for a loan. If you receive a loan, and do not make payments as they come due, SBA may take one or more of the following actions: (1) report the status of your loan(s) to credit bureaus, (2) hire a collection agency to collect your loan, (3) offset your income tax refund or other amounts due to you from the Federal Government, (4) suspend or debar you or your company from doing business with the Federal Government, (5) refer your loan to the Department of Justice or other attorneys for litigation, or (6) foreclose on collateral or take other action permitted in the loan instruments.

Immigration Reform and Control Act of 1986 (Pub. L. 99-603) -- If you are an alien who was in this country illegally since before January 1, 1982, you may have been granted lawful temporary resident status by the United States Immigration and Naturalization Service pursuant to the Immigration Reform and Control Act of 1986. For five years from the date you are granted such status, you are not eligible for financial assistance from the SBA in the form of a loan guaranty under Section 7(a) of the Small Business Act unless you are disabled or a Cuban or Haitian entrant. When you sign this document, you are making the certification that the Immigration Reform and Control Act of 1986 does not apply to you, or if it does apply, more than five years have elapsed since you have been granted lawful temporary resident status pursuant to such 1986 legislation.

### **Lead-Based Paint Poisoning Prevention** Act (42 U.S.C. 4821 et seq.)

Borrowers using SBA funds for the construction or rehabilitation of a residential structure are prohibited from using lead-based paint (as defined in SBA regulations) on all interior surfaces, whether accessible or not, and exterior surfaces, such as stairs, decks, porches, railings, windows and doors, which are readily accessible to children under 7 years of age. A "residential structure" is any home, apartment, hotel, motel, orphanage, boarding school, dormitory, day care center, extended care facility, college or other school housing, hospital, group practice or community facility and all other residential or institutional structures where persons reside.

### Executive Order 12549, Debarment and Suspension 2 CFR 2700

- 1. The borrower or contractor certifies, by submission of its application for an SBA loan or bond guarantee, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- 2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participants shall attach an explanation to the application.