

VERMONT AGRICULTURAL CREDIT CORPORATION  
LOAN COMMITTEE

Minutes

June 14, 2019

A telephonic meeting of the Vermont Agricultural Credit Corporation's Loan Committee originated at the offices of the Vermont Economic Development Authority, Montpelier, Vermont on June 14, 2019 beginning at 9:08 a.m. Those Committee Members present via phone were: T. Gallagher, Chair; D. Kurzman; L. Graves; M. Tuttle; A. Eastman (designee for A. Tebbetts); B. Pearce and S. Voigt. Staff present in VEDA's Offices were: C. Polhemus, President; S. Isham, Secretary; R. Grzankowski, Chief Operations Officer; A. Curler, Senior Agricultural Loan Officer; A. Wood, Agricultural Loan Officer and K. Kilpatrick, Administrative Assistant. C. Houchens, Chief Compliance and Loan Review Officer participated via phone. Those Committee Members present constituted a quorum.

Minutes of May 17, 2019

On a motion by A. Eastman, seconded by L. Graves, the minutes of the May 17, 2019 Loan Committee Meeting were approved by those Members of the Committee present by a vote of 6 to 0 with the Chair abstaining.

Iroquois Acres NWA, LLC; Ouellette, Steven J., Sherry and Aaron J.; Pope, Seth H. and Stephanie J. – Bridport – Operating Loan – \$329,000 and Loan Modifications

A. Curler explained Iroquois Acres NWA, LLC, et al., of Bridport are requesting \$329,000 in VACC financing and to subordinate existing loans and collateral to the new loan and to reduce a current line of credit by \$100,000, from \$200,000 to \$100,000. The loans will be secured by a security interest in all the borrowers' now owned or hereafter acquired cattle, including, but not limited to, all offspring, replacements, substitutions, accessions and all products and proceeds thereof, and insurance proceeds thereof, a security interest in the borrowers' milk and all products and proceeds thereof.

On a motion by L. Graves, seconded by D. Kurzman, the above loan request and modifications were approved by those Members of the Committee present by a vote of 5 to 0 with the Chair and A. Eastman abstaining.

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Champlain Orchards, Inc.; William F. Suhr – Shoreham – Farm Ownership \$880,000 and Line of Credit \$500,000

A. Wood explained Champlain Orchards, Inc. and William F. Suhr of Shoreham are requesting \$1,380,000 in VACC financing. The loans will be secured by a mortgage lien on the former “Giard Farm” consisting of approximately 212 acres of real estate and the buildings thereon owned by William F. Suhr located in Bridport, Vermont, a security interest in all now owned and hereafter acquired business assets including but not limited to all machinery, equipment, furniture and fixtures, all replacements, parts, accessories, substitutions, and accessions, including all products and proceeds thereof; all inventory, raw materials, work in process and supplies now owned or hereafter acquired, including all proceeds and products thereof; all accounts, deposit accounts, accounts receivable, contract rights, intangibles, rights and causes of action now owned or hereafter acquired, including all products and proceeds thereof and all insurance proceeds thereof, a security interest in all crops, both growing and stored, and all products and proceeds thereof.

After discussion regarding borrower strength, joint financing with Yankee Farm Credit and the overall request, on a motion by B. Pearce, seconded by L. Graves, the above loan requests were approved by those Members of the Committee present by a vote of 5 to 0 with the Chair and A. Eastman abstaining.

Champlain Orchards, Inc.; William F. Suhr – Shoreham – Other Business Request

A. Wood explained Champlain Orchards, Inc. and William F. Suhr of Shoreham are requesting a temporary increase to an existing line of credit of \$200,000 (from \$400,000 to \$600,000). This increase allows for necessary liquidity prior to the closing of a joint financing proposal between VACC and Yankee Farm Credit. The increase will be secured by a mortgage lien on the 158 acre main farm property and the buildings thereon owned by William F. Suhr located in Shoreham, Vermont with orchards and buildings housing storage, packing, processing and offices, a farm labor and retail facility, a mortgage lien on the former “Giard Farm” consisting of approximately 212 acres of real estate and the buildings thereon owned by William F. Suhr located in Bridport, Vermont, a mortgage lien on the former “Noggin Orchard” consisting of approximately 109 acres of real estate and the buildings thereon owned by William F. Suhr located in Shoreham, Vermont.

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On a motion by B. Pearce, seconded by S. Voigt, the above loan modification was approved by those Directors of the Corporation present by a vote of 5 to 0 with the Chair and A. Eastman abstaining.

There being no other business to properly come before the Committee, on a motion by L. Graves, seconded by A. Eastman, the meeting adjourned at 9:18 a.m.

ATTEST:

Vermont Agricultural Credit Corporation

By: \_\_\_\_\_  
Cassandra F. Polhemus, President

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