

VERMONT ECONOMIC DEVELOPMENT AUTHORITY
LOAN COMMITTEE

Minutes

January 10, 2018

A telephonic meeting of the Vermont Economic Development Authority's Loan Committee originated at the offices of the Vermont Economic Development Authority, Montpelier, Vermont on January 10, 2018 beginning at 9:01 a.m. Those Members of the Committee present via phone were: D. Kurzman, Chair; L. Graves; M Tuttle; T. Gallagher; J. Snow; W. Patten and M. Clausen (designee for B. Pearce). Staff members present via phone were: R. Bradley, Chief Executive Officer; C. Polhemus, Chief Operating Officer; T. Porter, Director of Commercial Lending and S. Croft, Senior Loan Officer. Staff members present in VEDA's offices were: R. Grzankowski, Director of Operations and C. Brown, Office Manager.

Minutes of December 20, 2017

On a motion by L. Graves, seconded by T. Gallagher, the minutes for the December 20, 2017 meeting were approved by those Members of the Committee present by a vote of 6 to 0 with the Chair abstaining.

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Green Mountain Economic Development Corp. – LEDdynamics, Inc. – Randolph – Subchapter 3 – \$3,781,000

<i>Project Costs</i>		<i>Project Funding</i>	
\$ 4,048,468	Construction - New	\$ 3,781,000	VEDA; Initial Variable Interest Rate 3.50%; (VEDA Prime Rate - 0.75 bp for 2 years then VEDA Prime Rate; (VEDA Prime Rate Currently 4.25%); 120 month Term; interest-only for 9 months, then 240 month Amortization
\$ 125,000	Land (6.7 acres)	\$ 1,000,000	Town of Randolph CDBG Grant funded subordinate loan 20 years.
\$ 429,420	Other Soft Costs	\$ 40,000	RACDC loan 20 year term
\$ 236,112	Contingency	\$ 18,000	Efficiency VT Grant
\$ 4,839,000	Fixed Asset Project Cost	\$ 4,839,000	Fixed Asset Project Funding

S. Croft explained Green Mountain Economic Development Corp. (GMEDC) and LEDdynamics, Inc. of Randolph are requesting \$3,781,000 in Subchapter 3 financing for the above purposes.

After discussion regarding the company’s financial condition, management and employee strengths, GMEDC’s financial stability and the future purchase options of the facility, building location, Community Development Block Grants, capital lease and the need for manufacturing space in Vermont, on a motion by J. Snow, seconded by M. Tuttle, the above loan request was approved by those Members of the Committee present by a vote of 6 to 0 with the Chair abstaining.

There being no other business to properly come before the Committee, on a motion by L. Graves, seconded by W. Patten, the meeting adjourned at 9:18 a.m.

ATTEST:

Vermont Economic Development Authority

By: _____
Cassandra F. Polhemus, Chief Operating Officer